Meyer's Management Models



61. Wicked Problem Scorecard

How can I assess how challenging the problem is that I am facing?

Key Definitions

Managers are *problem-solvers* – they are oriented towards tackling issues that impede an organization from reaching its goals. They constantly try to understand what types of problems are holding the organization back, or might threaten the organization in future, and then look for a solution to enable the organization to move forward.

Yet, problems differ in their level of difficulty. Rittel and Webber (1973) famously made a distinction between tame and wicked problems. *Tame problems* are by their nature easy to solve, even though they might require a lot of work. *Wicked problems*, however, are challenging messes that are difficult, if not impossible, to resolve.

Conceptual Model

The *Wicked Problem Scorecard* is an evaluation framework for assessing a problem's relative difficulty. An index value can be calculated for any type of problem by using 15 characteristics to judge its level of wickedness. By giving a score of 1 (fully tame) to five (fully wicked) for each of the 15 measures, then adding all the scores together and dividing by 15, an index value is calculated indicating the relative difficulty of the problem. This scorecard is not intended to convey an objective truth, but to give a rough estimation to sensitize the problem-solver(s).

Problem	Tame Problem	1	2	3	4	5	Wicked Problem
Definition	The problem can be objectively defined						The problem definition is a matter of perspective
Separation	The problem stands on its own						The problem is linked to many others
Timing	There is plenty of time to solve the problem						There is time pressure to solve the problem
Data	All data to solve the problem is available						Most data to solve the problem is missing
Predictability	The future of the problem can be forecast						The future of the problem is unknowable
Stakeholders		1	2	3	4	5	
Identity	The problem stakeholders are known						The problem stakeholders are unclear
Drivers	The stakeholders have similar values						The stakeholders have differing values
Motivation	The stakeholders want to solve the problem						The stakeholders want to ignore the problem
Separation	The solvers are separated from the problem						The solvers are part of the problem
Capability	The solvers have the power to solve it						The solvers have limited power to solve it
Solution		1	2	3	4	5	© Ron Meyer 2024
Availability	The potential solutions are known						The potential solutions need to be created
Predictability	The impact of each solution is known						The impact of each solution is unpredictable
Selection	There is one optimal solution						Each solution has advantages and drawbacks
Execution	The potential solutions are easy to implement						The potential solutions are hard to implement
Impact	Solution actions don't change the problem						Solution actions change the problem

Key Elements

The scorecard consists of three categories of five characteristics each:

1. **Problem.** The first part focuses on the nature of the problem itself, without consideration of the stakeholders. A wicked problem is not evil, but just outright confusing and frustrating

by its very structure. This is also often referred to as a problem's level of complexity or complication. A problem is wicked if it has the following characteristics:

- a. Definition. The interpretation of the problem varies widely depending on who you ask;
- b. Separation. The problem is linked to an intricate web of other problems;
- c. Timing. The problem requires immediate attention and needs to be resolved quickly;
- d. Data. Most information needed to understand and solve the problem is unavailable;
- e. Predictability. How the problem will evolve in future can't be objectively foreseen.
- 2. **Stakeholders.** The second part of the scorecard focuses on the people who play a role in the problem. Some stakeholders are involved because they believe that their interests (or those of third parties) are at stake, while others can be involved as potential problem-solvers. A problem is wicked if the stakeholders have the following characteristics:
 - a. *Identity*. The stakeholders are unknown or there are different views on who they are;
 - b. *Drivers*. The stakeholders' worldview and understanding of what is important differs;
 - c. Motivation. Some or all of the stakeholders don't really want to solve the problem;
 - d. Separation. Some or all of the problem solvers are themselves part of the problem;
 - e. Capability. The problem solvers have limited power to influence the problem.
- 3. **Solution**. The third part of the scorecard focuses of the nature of the potential solutions. A solution is any type of practical intervention directed at alleviating the problem. Some integrative solutions can resolve the entire problem, while some narrower measures can nudge the problem a bit closer to a solution. A problem is wicked if the solution is like this:
 - a. Availability. There is no fixed set from which to choose, so solutions must be invented;
 - b. Predictability. How possible interventions will influence solving the problem is uncertain;
 - c. Selection. No solution is the best, as each has its own strengths and weaknesses;
 - d. Execution. All potential solutions are very difficult to put into practice;
 - e. Impact. Any intervention will immediately change the nature of the problem.

Key Insights

- Wicked problems are everywhere. At school we learn to solve tame puzzles, but we seldom learn to grapple with wicked messes. Yet, wicked problems abound, when setting strategy, developing new policies, innovating, and implementing organizational change. The more senior the manager, the more their work consists of managing wicked problems.
- Wicked problems need to be recognized. It is important to know the level of wickedness
 of a problem, to avoid overoptimism, naïve quick fixes, and mounting frustration. In many
 cases, the realistic manager will understand the problem can't be solved but only managed.
- **Wicked problems need to be assessed**. The level of wickedness can't be scientifically determined, but can be pragmatically estimated, by evaluating three types of characteristics what is the nature of the *problem*, what is the profile of the *stakeholders* and what is the nature of the possible *solutions*.
- Wicked problems need to be measured. The Wicked Problem Scorecard is a pragmatic
 way to quickly measure the level of wickedness of a problem. This helps to clarify the
 difficulty of the challenge and create a shared understanding among all involved.
- Wicked problems need to be tamed. It is foolish to treat a wicked problem as if it was
 tame, but it is pessimistic to assume that a wicked problem can't be tamed a bit. A first step
 towards taming a wicked problem is by recognizing and measuring its level of wickedness.
 Calculating an index number is useful, but doing the assessment together is even better.

Meyer's Management Models

Insightful Tools to Kickstart Your Thinking

Publication Schedule

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July 2019	Mind the Gap Model	Change Management
August 2019	Digital Platform Map	Digital Strategy
September 2019	Interaction Pressure Gauge	Interpersonal Interaction
October 2019	Revenue Model Framework	Revenue Model Typology
November 2019	House of Engagement	Organizational Engagement
December 2019	Confidence Quotient	Trust Building
January 2020	Competition Tornado	Competitive Strategy
February 2020	11C Synergy Model	Corporate Synergy Management
March 2020	Leadership Fairness Model	Leader-Follower Interaction
April 2020	Strategic Agility Model	Strategy Process Approach
May 2020	Control Panel	Corporate Control Dimensions
June 2020	Rising Star Framework	Talent Management
July 2020	Strategy Development Cycle	Strategy Process Steps
August 2020	7I Corporate Center Model	Corporate Organization
September 2020	Storytelling Scripts	Leadership Communication
October 2020	Strategic Bets Framework	Strategic Decision-Making
November 2020	Rebound Model of Resilience	Organizational Resilience
December 2020	4C Leadership Capabilities	Leadership Competences
January 2021	Digital Product Model Dial	Digital Strategy
February 2021	Digital Distribution Model Dial	Digital Strategy
March 2021	Empowerment Cycle	Employee Empowerment
April 2021	Innovation Box	Innovation Approaches
May 2021	Knowledge Sharing Bridges	Best Practice Sharing
June 2021	Followership Cycle	Leader-Follower Interaction
July 2021	Everest Model of Change	Change Management
August 2021	Fruits & Nuts Matrix	Priority-Setting
September 2021	Powerhouse Framework	People & Organization Strategy
October 2021	Strategy Hourglass	Strategy-Making Steps
November 2021	Disciplined Dialogue Model	Interpersonal Communication
December 2021	Team Building Cycle	Team Building Process
January 2022	Market System Map	External Analysis Framework
February 2022	Strategic Alignment Model	Business Level Strategy
March 2022	Creativity X-Factor	Creativity Enhancement
April 2022	Organizational System Map	Organizational Analysis
May 2022	Corporate Value Creation Model	Corporate Level Strategy
June 2022	Change Manager's Toolbox	Change Methodologies

July 2022	Sustainable You Model	Personal Sustainability
August 2022	Value Proposition Dial	Business Level Strategy
September 2022	The Tree of Power	Organizational Power
October 2022	Psychological Safety Compass	Team Dynamics
November 2022	Strategic Action Modes	Strategy Process
December 2022	Corporate Management Styles	HQ Management
January 2023	Thinking Directions Framework	Reasoning Skills
February 2023	5I Innovation Pipeline	Innovation Process
March 2023	Resistance to Change Typology	Change Management
April 2023	Ambition Radar Screen	Motivation Analysis
May 2023	Corporate Strategy Framework	Corporate Strategy
June 2023	Cultural Fabric Model	Organizational Culture
July 2023	New Pyramid Principle	Presentation Approaches
August 2023	Activity System Dial	Value Creation Analysis
September 2023	Customer-Centricity Circle	Organizational Design
October 2023	Status Snakes & Ladders	Leadership Branding
November 2023	Stakeholder Stance Map	Stakeholder Management
December 2023	Best Practice Sharing Modes	Sharing Methods
January 2024	Duty of Care Feedback Model	Feedback Method
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